

**NEREUS**

Núcleo de Economia Regional e Urbana  
da Universidade de São Paulo

# Spatial Aspects of Trade Liberalization in Colombia: A General Equilibrium Approach

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# Outline

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- ✓ Motivation

  - The CEER model

  - Simulation results

  - Final remarks

# NEG models suggest that trade liberalization reduces regional inequality

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Results from NEG models [Krugman and Elisondo (1996), Krugman (1994), Puga (1998), and Allonso-Vilar (2001)]:

Trade liberalization policies may reduce regional inequality in developing countries, especially by reducing the size of primate cities or at least reducing their relative growth.

Trade liberalization would also lead to more specialized regions.

Given the long-run nature of these models, a final result would be strongly related to population movements from the core region, which would ultimately increase welfare through reduction of congestion costs.

# Empirical studies are not conclusive about NEG results

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Ades and Glaeser (1995), using cross country data, did corroborate Krugman and Elisondo's predictions, showing that countries with high shares of trade in GDP or low tariff barriers (even holding trade levels constant) rarely have their population concentrated in a single city.

Hanson (1998) showed that trade reform appears to have contributed to the breakup of the Mexico City manufacturing belt and the formation of new industry centers in northern Mexico.

However, the reality of Brazil, another major Latin American country, seems to be more complex, as trade liberalization in the 1990s did not produce any relevant de-concentration from the core region (Haddad, 1999; Haddad and Azzoni, 2002). As Haddad and Hewings (2005) points out, one should consider some intermediate perspectives between a core-periphery model, on the one hand, and a perfectly competitive, homogeneous space model at the other extreme.

## The Colombian case seems also to contradict the theory (Fernández, 1998)

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One first attempt to test the Krugman and Elisondo model in Colombia was made by Fernández (1998). This author concludes that, contrary to the predictions of the theory, the empirical evidence suggests a **positive relationship between agglomeration and trade** for most sectors, excluding food, beverages and chemicals, which showed a negative association.

Fernández pointed out that further work should make a model more suitable for the Colombian case, and also **consider that the effects of changes in trade liberalization in agglomeration take longer to be seen.**

# In this paper we try to reconcile theory and empirical work

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The **short-term** growth consequences of a trade reform will depend on the structure of the reforming economy. From a spatial perspective, the short-run effects will also be heavily influenced by the respective regional structures. The first set of simulations in this paper will try to address some of these issues.

The second set of simulations is inspired by the work by Krugman and Elisondo (1996). We look at the Colombian case, from a **long-run** perspective.

We show the importance of different hypotheses on factor mobility and the role of price effects to better understand the consequences of trade opening in a developing economy.

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# The CEER model

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The first fully operational spatial CGE model for Colombia.

Similar approach to Haddad and Hewings (2005) to incorporate recent theoretical developments in the new economic geography.

Experimentation with the introduction of scale economies, market imperfections, and transportation costs provide innovative ways of dealing explicitly with theoretical issues related to integrated regional systems.

Regarding the regional setting, the main innovation in the CEER model is the detailed treatment of interregional trade flows in the Colombian economy, in which the markets of regional flows are fully specified for each origin and destination. The model recognizes the economies of the 32 Colombian Departments and the capital city, Bogotá.



# General features of the CEER model

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Interstate bottom-up CGE model for Colombia

- 33 regions
- 7 sectors/goods

Interregional flows of goods and services

Interregional factor mobility

Explicit modeling of transportation costs based on origin-destination pairs

Regional and Central government

Regional labor markets

Non-constant returns to scale (agglomeration economies)

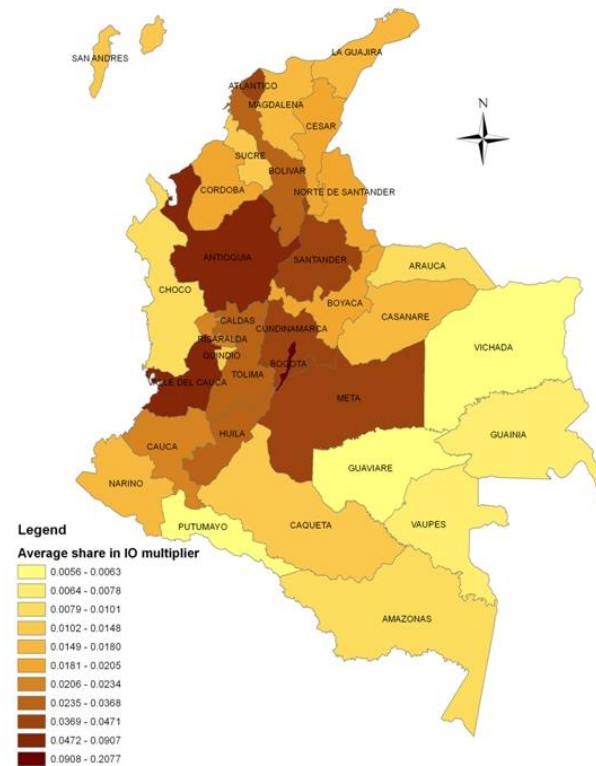
# Regional setting

**Departmental share in GNI, 2000**



Source: Bonet and Meisel (2006)

**Linkages in Colombia**  
(Average % share in net I-O output multipliers)



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# Simulations

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The CEER model is used to simulate the impacts of tariff changes in the Colombian economy. The model is applied to analyze the effects of a **uniform 25% decrease in all tariff rates**. All exogenous variables are set equal to zero, except the changes in the power of tariffs, i.e., one plus the tariff rates, which were set such that the percentage change decrease in each tariff rate was 25%.

Results of the simulation computed via a four-step Euler procedure with extrapolation, under **short-run and long-run closures**.

The analysis is concentrated on the effects on spatial activity and welfare levels, and on some general macro variables.

# Short-Run Effects on Selected Macro Variables

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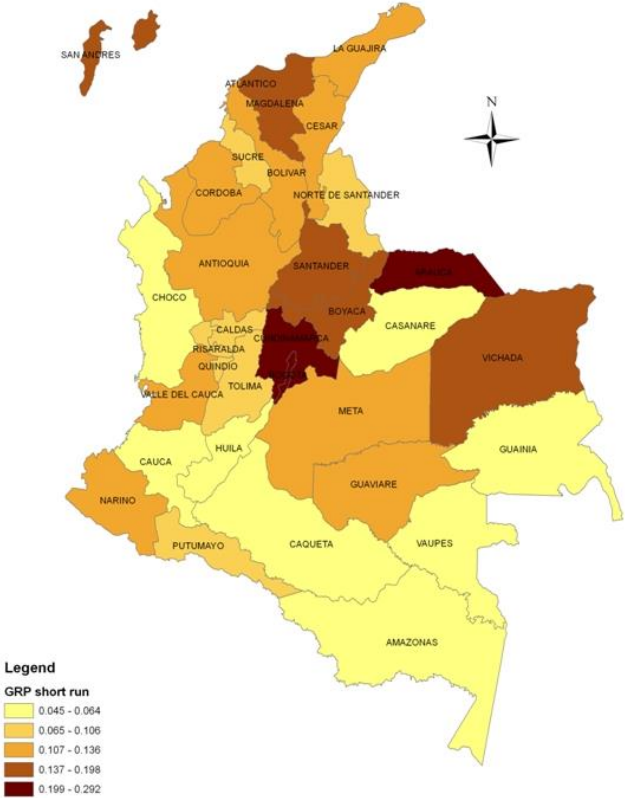
|                                      |        |
|--------------------------------------|--------|
| Real GDP                             | 0.177  |
| Real Household Consumption           | 0.483  |
| Activity Level                       | 0.149  |
| Employment: Persons                  | 0.264  |
| Unemployment Rate (% point change)   | -0.251 |
| Nominal Wage Paid by Producers       | -0.336 |
| GDP Price Index                      | -0.380 |
| Consumer Price Index                 | -0.336 |
| Export Volume                        | 0.380  |
| Import Volume                        | 1.017  |
| Balance of Trade (percentage of GDP) | -0.174 |

# Short-Run Effects on Selected Spatial Variables

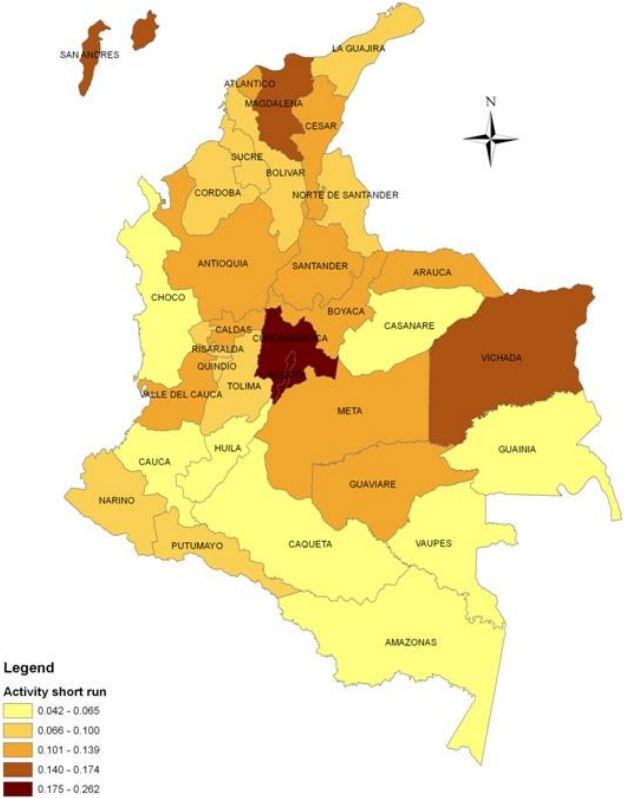
|     |                          | <i>GRP</i> | <i>Activity level</i> | <i>Equivalent variation</i> |
|-----|--------------------------|------------|-----------------------|-----------------------------|
| D1  | Antioquia                | 0.136      | 0.112                 | 364,628                     |
| D2  | Atlántico                | 0.147      | 0.135                 | 112,651                     |
| D3  | Bogotá D. C.             | 0.292      | 0.262                 | 1,187,467                   |
| D4  | Bolívar                  | 0.113      | 0.093                 | 86,795                      |
| D5  | Boyacá                   | 0.156      | 0.113                 | 62,240                      |
| D6  | Caldas                   | 0.106      | 0.106                 | 28,371                      |
| D7  | Caquetá                  | 0.052      | 0.053                 | 3,184                       |
| D8  | Cauca                    | 0.064      | 0.053                 | 19,940                      |
| D9  | Cesar                    | 0.115      | 0.110                 | 30,169                      |
| D10 | Córdoba                  | 0.131      | 0.100                 | 76,318                      |
| D11 | Cundinamarca             | 0.275      | 0.258                 | 214,639                     |
| D12 | Chocó                    | 0.046      | 0.042                 | 3,805                       |
| D13 | Huila                    | 0.055      | 0.051                 | 15,576                      |
| D14 | La Guajira               | 0.110      | 0.100                 | 33,038                      |
| D15 | Magdalena                | 0.153      | 0.146                 | 27,142                      |
| D16 | Meta                     | 0.121      | 0.115                 | 26,222                      |
| D17 | Nariño                   | 0.119      | 0.090                 | 33,091                      |
| D18 | Norte Santander          | 0.105      | 0.097                 | 24,256                      |
| D19 | Quindío                  | 0.087      | 0.086                 | 8,416                       |
| D20 | Risaralda                | 0.097      | 0.089                 | 28,357                      |
| D21 | Santander                | 0.198      | 0.132                 | 286,486                     |
| D22 | Sucre                    | 0.084      | 0.083                 | 7,527                       |
| D23 | Tolima                   | 0.101      | 0.090                 | 33,516                      |
| D24 | Valle                    | 0.117      | 0.107                 | 226,986                     |
| D25 | Amazonas                 | 0.064      | 0.065                 | 533                         |
| D26 | Arauca                   | 0.274      | 0.139                 | 11,584                      |
| D27 | Casanare                 | 0.060      | 0.061                 | 28,015                      |
| D28 | Guarín                   | 0.054      | 0.053                 | 301                         |
| D29 | Guaviare                 | 0.116      | 0.124                 | 1,218                       |
| D30 | Putumayo                 | 0.092      | 0.092                 | 2,811                       |
| D31 | San Andrés y Providencia | 0.181      | 0.174                 | 4,878                       |
| D32 | Vaupés                   | 0.045      | 0.047                 | 159                         |
| D33 | Vichada                  | 0.167      | 0.174                 | 1,552                       |

# Short-run Spatial Results

**Figure 5.1. Short-run Effects on GRP**

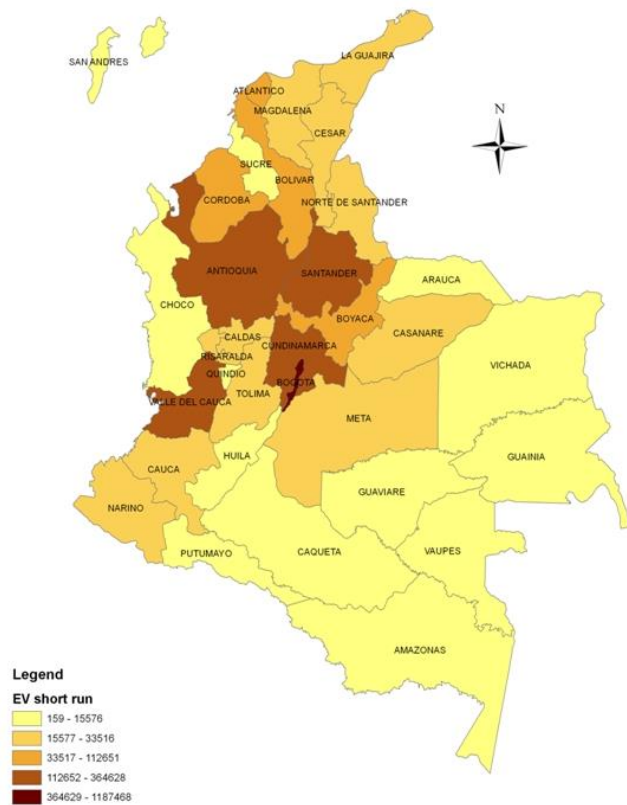


**Figure 5.2. Short-run Effects on Activity Level**

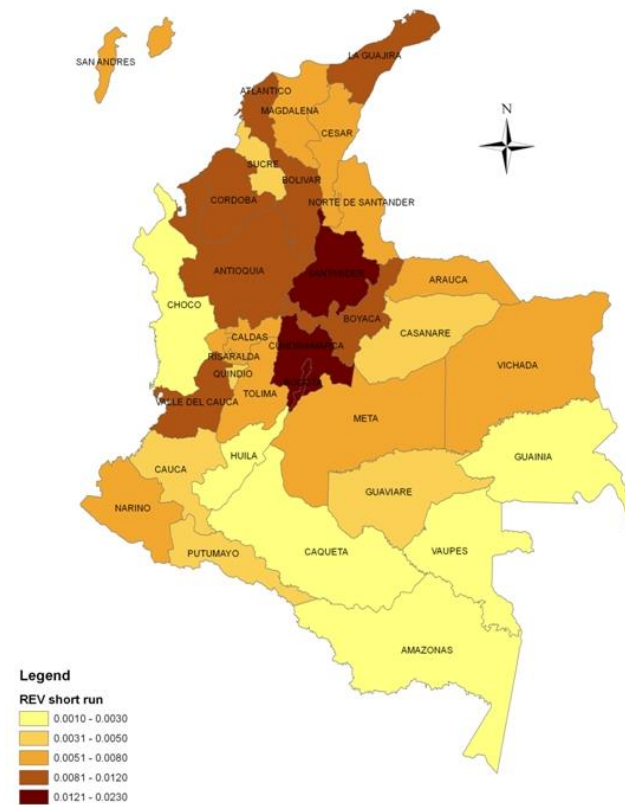


# Short-run Spatial Results (Welfare)

**Figure 5.3. Short-run Effects on Equivalent Variation**



**Figure 5.4. Short-run Effects on Relative Equivalent Variation**





# Structural Analysis of Short-run Activity Level Results

How important is the existing economic structure to explain short-run results associated with a trade liberalization policy in Colombia? Do backward and forward linkages matter?

Dependent Variable: ACT\_SR  
 Method: Least Squares  
 Date: 02/08/08 Time: 11:24  
 Sample: 1 33  
 Included observations: 33

| Variable           | Coefficient | Std. Error            | t-Statistic | Prob.  |
|--------------------|-------------|-----------------------|-------------|--------|
| C                  | -0.157437   | 0.083251              | -1.891106   | 0.0698 |
| IMPSH_3            | -0.666530   | 0.342087              | -1.948421   | 0.0622 |
| IMPSHTOT           | 1.310548    | 0.430980              | 3.040852    | 0.0053 |
| SH_1               | 0.390297    | 0.106954              | 3.649206    | 0.0012 |
| SH_3               | 0.370619    | 0.124310              | 2.981411    | 0.0062 |
| SH_4               | 0.407252    | 0.095772              | 4.252299    | 0.0002 |
| KL                 | -0.064311   | 0.020033              | -3.210213   | 0.0035 |
| R-squared          | 0.758846    | Mean dependent var    | 0.107636    |        |
| Adjusted R-squared | 0.703195    | S.D. dependent var    | 0.051930    |        |
| S.E. of regression | 0.028291    | Akaike info criterion | -4.106683   |        |
| Sum squared resid  | 0.020811    | Schwarz criterion     | -3.789242   |        |
| Log likelihood     | 74.76028    | F-statistic           | 13.63581    |        |
| Durbin-Watson stat | 2.399898    | Prob(F-statistic)     | 0.000001    |        |

**ACT\_SR** = percentage change in regional activity level; **IMPSH\_3** = import penetration in household consumption; **IMPSHTOT** = import penetration in total consumption; **SH\_1** = intermediate inputs share in total sales; **SH\_3** = household share in total sales; **SH\_4** = export share in total sales; **KL** = capital to labor ratio.

# Long-Run Effects on Selected Macro Variables

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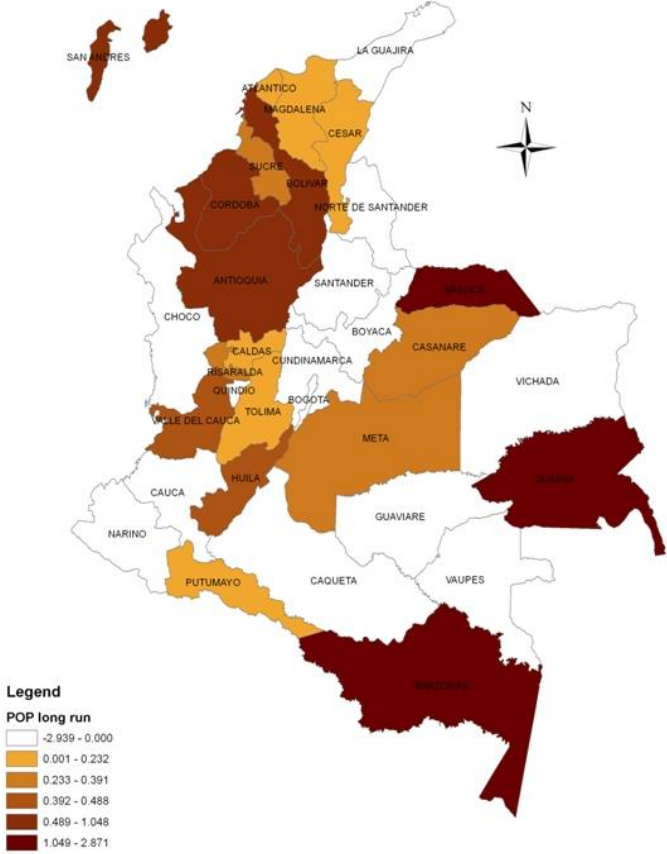
|                                      |        |
|--------------------------------------|--------|
| Real GDP                             | 0.027  |
| Real Household Consumption           | -0.269 |
| Real Investment                      | 0.937  |
| Capital Stock                        | 0.149  |
| Activity Level                       | 0.043  |
| Regional Government Consumption      | -0.168 |
| Central Government Consumption       | -0.269 |
| Consumer Price Index                 | 0.326  |
| International Export Volume          | 0.704  |
| International Import Volume          | 0.349  |
| Balance of Trade (percentage of GDP) | -      |
| Nominal Wage                         | -0.416 |
| GDP Price Index                      | 0.319  |

# Long-Run Effects on Sectoral Activity

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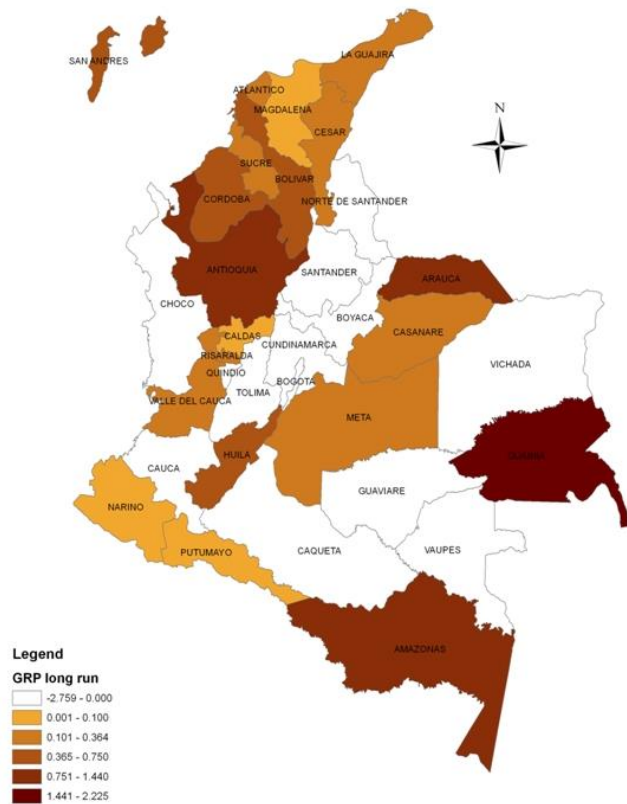
| <i>Sector</i> | <i>%</i> |
|---------------|----------|
| AGR           | 0.332    |
| MNE           | 0.374    |
| IND           | 0.140    |
| CNT           | 0.849    |
| TRN           | -0.117   |
| ADP           | -0.244   |
| OTS           | -0.135   |

# Long-run Effects on Population Growth

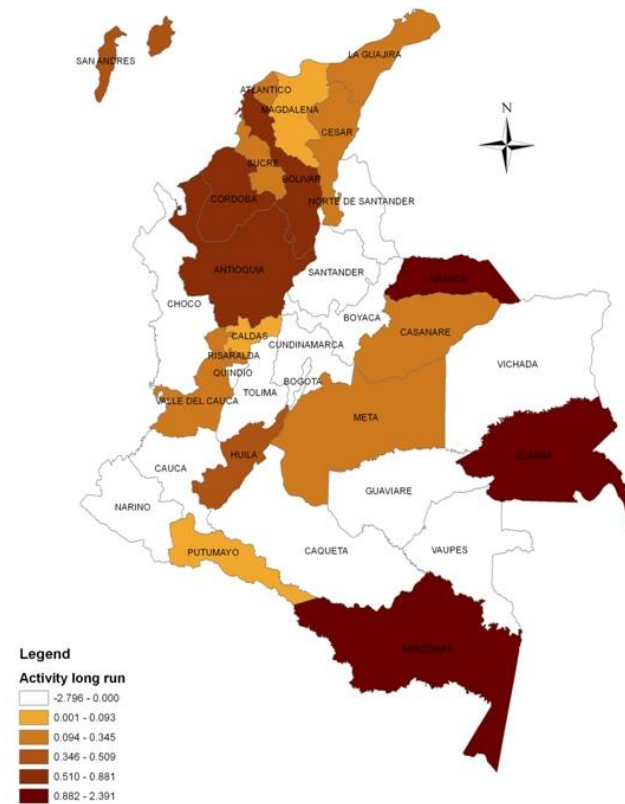


# Long-run Spatial Results

**Figure 5.6. Long-run Effects on GRP**

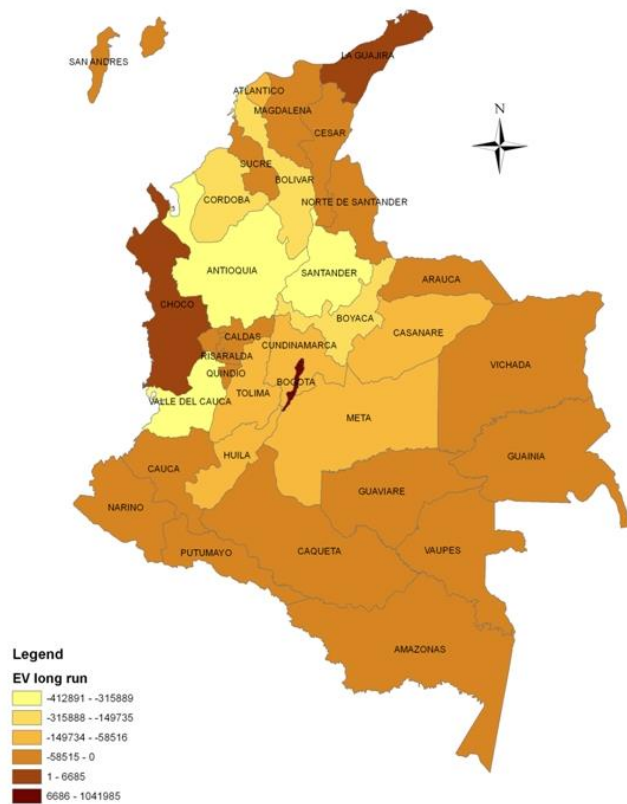


**Figure 5.7. Long-run Effects on Activity Level**



# Long-run Spatial Results (Welfare)

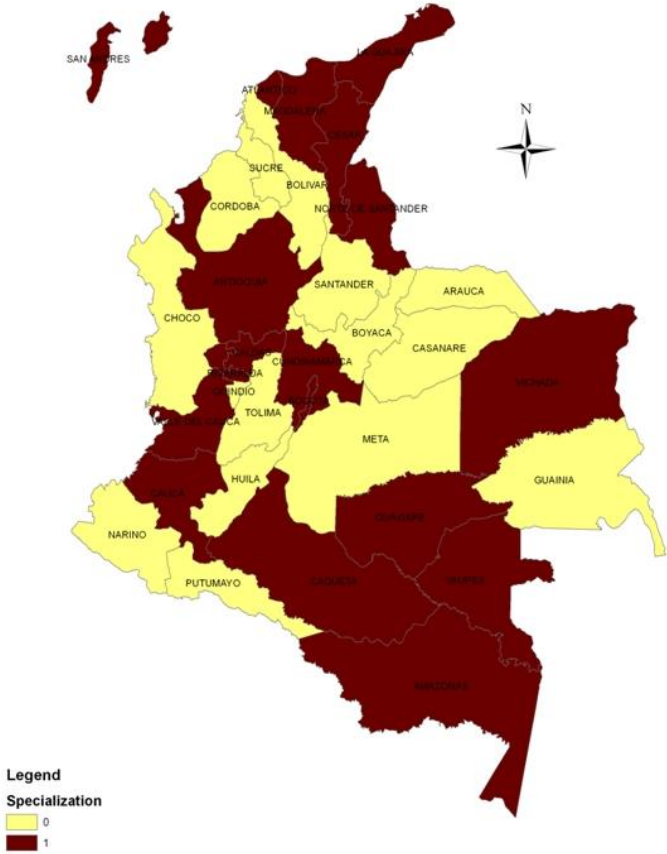
**Figure 5.8. Long-run Effects on Equivalent Variation**



**Figure 5.9. Long-run Effects on Relative Equivalent Variation**



# Long-run Effects on Regional Specialization (1 = more specialized)



# Systematic Sensitivity Analysis

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The scenarios related to the tariff cut experiments discussed above were employed using the Gaussian quadrature approach to establish confidence intervals for the main results.

The range for the parameters in the first group of sensitivity analyses was set to +/- 25% around the default values, with independent, symmetric, triangular distributions for three sets of parameters, namely the **export demand elasticities** for the various products, and **Armington elasticities of substitution** between goods from different domestic regions, and between imported and domestic goods.

The second group of sensitivity analyses was carried out in the **scale economies parameters** in the regional manufacturing sectors (+/- 25%).



# Systematic Sensitivity Analysis: GRP/GDP changes (%)

|                          | Trade elasticities |             |                  |                 | Scale economies parameters |             |             |             |
|--------------------------|--------------------|-------------|------------------|-----------------|----------------------------|-------------|-------------|-------------|
|                          | Short run          |             | Long run         |                 | Short run                  |             | Long run    |             |
|                          | Lower bound        | Upper bound | Lower bound      | Upper bound     | Lower bound                | Upper bound | Lower bound | Upper bound |
| Antioquia                | 0.13106            | 0.14167     | 0.84223          | 1.01114         | 0.13437                    | 0.13836     | 0.90154     | 0.95183     |
| Atlántico                | 0.14105            | 0.15212     | 0.17045          | 0.20303         | 0.14647                    | 0.14670     | 0.17966     | 0.19381     |
| Bogotá D. C.             | 0.27741            | 0.30735     | -0.57592         | -0.52666        | 0.29072                    | 0.29404     | -0.57735    | -0.52523    |
| Bolívar                  | 0.10766            | 0.11905     | 0.56298          | 0.71104         | 0.11315                    | 0.11355     | 0.62688     | 0.64713     |
| Boyacá                   | 0.14578            | 0.16566     | -0.69320         | -0.52807        | 0.15310                    | 0.15834     | -0.67065    | -0.55061    |
| Caldas                   | 0.09895            | 0.11313     | 0.07267          | 0.12802         | 0.10589                    | 0.10619     | 0.08606     | 0.11463     |
| Caquetá                  | 0.03958            | 0.06512     | -0.86085         | -0.67442        | 0.05115                    | 0.05354     | -0.78556    | -0.74971    |
| Cauca                    | 0.05733            | 0.07111     | <b>-1.61065</b>  | <b>0.24679</b>  | 0.06420                    | 0.06424     | -0.87050    | -0.49336    |
| Cesar                    | 0.11146            | 0.11908     | 0.22671          | 0.30767         | 0.11359                    | 0.11694     | 0.24758     | 0.28680     |
| Córdoba                  | 0.12454            | 0.13707     | 0.68171          | 0.81830         | 0.12883                    | 0.13279     | 0.71318     | 0.78683     |
| Cundinamarca             | 0.25878            | 0.29208     | -1.18673         | -0.68512        | 0.25609                    | 0.29476     | -1.10418    | -0.76767    |
| Chocó                    | 0.04031            | 0.05150     | <b>-6.00005</b>  | <b>2.06926</b>  | 0.04501                    | 0.04680     | -2.61918    | -1.31161    |
| Huila                    | 0.04998            | 0.05944     | 0.17573          | 0.71194         | 0.05346                    | 0.05596     | 0.38752     | 0.50015     |
| La Guajira               | 0.10622            | 0.11351     | 0.19313          | 0.30085         | 0.10878                    | 0.11095     | 0.22695     | 0.26703     |
| Magdalena                | 0.14572            | 0.16117     | <b>-0.00466</b>  | <b>0.04203</b>  | 0.15193                    | 0.15496     | 0.00193     | 0.03544     |
| Meta                     | 0.11400            | 0.12711     | 0.28130          | 0.36048         | 0.11892                    | 0.12219     | 0.31226     | 0.32952     |
| Nariño                   | 0.11181            | 0.12708     | <b>-0.05509</b>  | <b>0.14726</b>  | 0.11424                    | 0.12464     | 0.00651     | 0.08566     |
| Norte Santander          | 0.09992            | 0.10949     | -0.15220         | -0.09168        | 0.10378                    | 0.10563     | -0.13748    | -0.10640    |
| Quindío                  | 0.08089            | 0.09335     | -0.19703         | -0.10284        | 0.08606                    | 0.08818     | -0.18234    | -0.11753    |
| Risaralda                | 0.09273            | 0.10176     | <b>-0.13238</b>  | <b>0.77173</b>  | 0.09707                    | 0.09743     | 0.20565     | 0.43371     |
| Santander                | 0.18896            | 0.20755     | -0.54192         | -0.33773        | 0.19712                    | 0.19939     | -0.51375    | -0.36591    |
| Sucre                    | 0.07751            | 0.09137     | 0.20091          | 0.31687         | 0.08304                    | 0.08584     | 0.19209     | 0.32568     |
| Tolima                   | 0.09252            | 0.10932     | <b>-0.67090</b>  | <b>0.54223</b>  | 0.09921                    | 0.10264     | -0.07549    | -0.05318    |
| Valle                    | 0.11063            | 0.12433     | 0.31131          | 0.41675         | 0.11678                    | 0.11818     | 0.33682     | 0.39124     |
| Amazonas                 | 0.05964            | 0.06933     | 1.00127          | 1.63128         | 0.06380                    | 0.06517     | 1.26571     | 1.36684     |
| Arauca                   | 0.21969            | 0.32812     | 1.26506          | 1.61526         | 0.26288                    | 0.28493     | 1.39586     | 1.48445     |
| Casanare                 | 0.05409            | 0.06590     | 0.23381          | 0.28761         | 0.05865                    | 0.06134     | 0.23952     | 0.26189     |
| Guaviare                 | 0.04981            | 0.05777     | <b>-1.180199</b> | <b>16.25231</b> | 0.05312                    | 0.05446     | 1.83696     | 2.61336     |
| Guaviare                 | 0.10619            | 0.12582     | -3.12476         | -2.39250        | 0.11438                    | 0.11764     | -2.76846    | -2.74880    |
| Putumayo                 | 0.08807            | 0.09549     | <b>-0.02026</b>  | <b>0.12526</b>  | 0.09045                    | 0.09311     | 0.04432     | 0.06068     |
| San Andrés y Providencia | 0.17729            | 0.18469     | 0.46830          | 0.60757         | 0.17999                    | 0.18199     | 0.52974     | 0.54613     |
| Vaupés                   | 0.03808            | 0.05204     | -0.77122         | -0.50942        | 0.04377                    | 0.04634     | -0.71516    | -0.56548    |
| Vichada                  | 0.15074            | 0.18322     | -1.31811         | -1.08386        | 0.16499                    | 0.16897     | -1.20236    | -1.19960    |
| <i>National</i>          | 0.17054            | 0.18302     | 0.01558          | 0.03743         | 0.17411                    | 0.17944     | 0.01925     | 0.03376     |

# Outline

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✓ Final remarks

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The results of tariff cut simulations confirmed the asymmetric impacts that trade liberalization has on a spatial economy in which one region, Bogotá, is able to more fully exploit scale economies vis-à-vis the rest of Colombia.

The analysis also revealed the importance of different hypotheses on factor mobility and the role of price effects to better understand the consequences of trade opening in a developing economy. We found considerable differences from short-run and long-run impacts. While in the short-run structural constraints impose a spatial trap that leads to more concentration, in the long-run factor mobility enables spatial re-location of production in a way that regional disparities tend to diminish.

In summary, long-run results using the spatial CGE approach has shown to be able to reconcile theoretical predictions based on recent economic geography models with empirical applications to real economies.