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**ENERGY POLICY AND REGIONAL INEQUALITIES IN THE  
BRAZILIAN ECONOMY**

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# Energy Policy and Regional Inequalities in the Brazilian Economy

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**Abstract.** The objective of this paper is to evaluate the long-run regional impacts of the tariff policy of the Brazilian electric power sector. This sector has undergone a reform process started in the 1990's. Since the beginning of the reform, two spatial trends of distribution of electric power tariffs have emerged among the Brazilian states; one of convergence and another of spatial divergence. These trends have been guided by the new electric power tariff policy and by the spatial features of the Brazilian economy, which is marked by high degree of spatial concentration and hierarchical distribution of large markets. In addition, because of the presence of strong economies of scale, the recent electric power prices differentials might be caused by differentials in market size, which provide better conditions for the achievement of economies of scale for electric power utility companies located in large markets. Based on the fact that electric power is an important intermediate input to the production process, and the economic sectors have input-output linkages among them, an Energy Interregional Computable General Equilibrium model was used to simulate the long-run regional impacts of electric power tariff policy in Brazil. The simulations showed that, the heterogeneity of energy-intensity and the differentials of energy substitution drive the spatial impacts of changes in electric power prices. On the other hand, the recent trend of spatial dispersion of electric power prices might contribute to decrease the long-run economic growth and to increase the regional inequalities in Brazil.

Key words: energy policy, regulation, spatial concentration, CGE modeling.

JEL: P25, P28, C68, R13

## 1. Introduction

Since the 1990s, the energy sector has been the subject of a variety of reform initiatives in Brazil that are changing the market structure and the energy price levels. These reforms were triggered by the implementation of *Plano Real* and new liberal policies in the Brazilian economy. In this context, energy policy has stimulated energy diversification to increase the inter-fuel substitution. This policy might have changed the sectoral and regional consumption pattern of energy in the country towards sectors and regions that are more or less energy-intensive. In the electric power sector, these reforms led to a new industrial organization and a new tariff policy implemented through the price-cap regime by Brazilian Electric Power Regulatory Agency (*ANEEL*). During the implementation of the reforms and the tariff policy the spatial evolution of tariffs presented a trend of spatial convergence. But after the consolidation of the tariff policy, the spatial evolution of tariffs has shown that the

richest regions are presenting lower tariffs than the poorest regions. This element has raised some issues about the regional inequalities caused by tariff policy.

The Brazilian economy is considerably heterogeneous and marked by a high degree of heterogeneity and spatial concentration (Azzoni, 2001 and Haddad, 1999). After several decades of government policies designed to decrease this concentration, the effectiveness of these policies has been modest. Table 1 show that in 2004<sup>1</sup> the Southeast region, the richest, concentrated 55.4% of the Brazilian GDP, while the North, the poorest, only 5.0%. On the other hand, the poorest regions presented the highest electric-power-intensity. The analysis of the impacts of changes in the electric power prices faced by differentials of demand, income level and energy substitution might bring important elements to evaluate the energy policy results in Brazil.

**Table 1. Economic Concentration and Electric-power-intensity in Brazil, 2004**

Regions	GDP	Electric power consumption	Electric-power-intensity*
North	5.0%	6.6%	0.168
Northeast	12.9%	16.9%	0.165
Center-West	9.1%	5.4%	0.075
South-East	55.4%	53.5%	0.111
South	17.6%	17.6%	0.127
Brazil	100.0%	100.0%	0.126

Source: Brazilian Institute of Geography and Statistics and Brazilian Electric Power Agency.

\* (GWh/10<sup>6</sup> GDP in R\$ of 2004).<sup>2</sup>

According to the literature, energy-intensive sectors are the main channel through which energy price shocks affect the economy. These sectors and energy sectors were in the core of the development policies of the country in the 1970s. As a consequence, the growth of these sectors strengthened the sectoral and spatial links in the Brazilian economy. Besides that, the spatial concentration of energy-intensive sectors followed the same pattern of the spatial concentration of the whole economy. In 2004, 82.6% of the value-added of the energy-intensive sectors was concentrated in the Center-South region of Brazil. However, electric power consumption of these sectors amounted 70.6% in the same region. This 10% difference can be attributed to a set of regional factors such as energy diversification, product

<sup>1</sup> The year of the interregional input-output table developed to calibrate the CGE model used in the simulations.

<sup>2</sup> GWh is abbreviation of Gigawatts/hour

differentiation that increases value-added, economies of scale and more efficient energy uses. As result, there is a considerable spatial heterogeneity of the electric-power-intensity in the energy-intensive sectors and in the economy as a whole (Santos, *et al*, 2009). For this reason, energy price changes may result in different regional impacts.

Considering the sectoral and spatial input-output linkages and factor mobility, the main question of this paper is: what are the regional impacts of the tariff policy of the electric power sector on the Brazilian economy? To answer these questions three important elements must be considered. First, electric power price differentials in Brazil might be emerging from the relative differences among market sizes. Second, the regional impacts of price differentials might have been strengthened by economies of scale in the large markets. And third, the heterogeneity of energy supply in Brazil might determine an unequal patter of energy substitution among regions. To incorporate all these elements in the analysis, an Inter-regional Computable General Equilibrium Model (ICGE) named by ENERGY-BR will be calibrated and used to simulate the regional impacts.

In addition to this introduction, the paper has seven other sections. Section Two presents the tariff policy and the spatial distribution pattern of electric power tariffs in Brazil. Section Three describes the main findings of past studies about energy in the Regional Science field and some New Economic Geography elements (NEG) which combines vertical linkages and capital mobility to explain the agglomeration economies. Section Four presents the structure of the ICGE model which will be used to simulate the results. Section Five reports the data set and key parameters used to calibrate the ENERGY-BR model. Section Six accounts for the simulation strategy and basic experiments. Results are presented in the Section Seven. Finally, Section Eight is designed to final remarks.

## **2. Spatial Distribution of Electric Power Tariffs in Brazil**

The Brazilian electric power sector system produced 444.5 TWh<sup>3</sup> of electric power, in 2007. Hydroelectric with 84.1% and gas-fired thermoelectric generation with 3.5% were the two main sources of electric power. From this amount, 89.4% was produced by public services electric power companies and 10.6 by independent and self-producers. The distribution to

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<sup>3</sup> Tigawatts/hour.

final consumers is performed by 64 private electric power utilities companies operating under public services concession regime and 34 rural electrification companies.

The sector is still adjusting to a set of reforms started in the 1993. These reforms were introduced to stimulate the private investments after a long period of finance imbalances in the sector. As a first step, in the 1993 was defined the rules for the private agents to supply public services, through the well know Concession Law<sup>4</sup>. After that, in the 1995 it was started the privatization of the state owned electric power utility companies. After the beginning the privatization process, it was created the *ANEEL* in the 1996, which is an independent regulatory agency responsible for enforcement rules, tariff policy and consumers rights regarding the electric power sector. The same law which created the *ANEEL* also created a new industrial organization for the sector through the segmentation of the vertically integrated public monopolies to distinct generation, transmission, distribution and trader companies (Landi, 2006). In order to warrant the economic balance of the companies and modicum tariffs to final consumers, the *ANEEL* introduced the incentive regulation through the price-cap<sup>5</sup> regime ((ORENZO, 2002; ANEEL, 2005 AND REGO 2007).

The price-cap regime simulates elements of a competitive market. An upper bound tariff to be charged by distribution companies is settled in the privatization contracts, based on initial finance balance of the companies. This tariff is supposed to be yearly adjusted using a national price index minus a productivity index (*X-Factor*). In addition, a tariff review process is accomplished each four years to redefine the productivity index in a way to transfer productivity gains from distribution companies to final consumers. As higher is the productivity, higher is the *X-Factor* and lower is the yearly tariff adjustment. In the period before and after the tariff review process, electric power utility companies have incentives to become more productive, because they might internalize the productivity gains and increase the returns.

The main element of new tariff policy is the redefinition of *X-Factor* by the regulatory agency during the tariff review process. The *ANEEL* carried out two review process; the first in the 2003/2004 and the second in 2007/2008. Before 2003, the *X-Factor* was set to zero. To revise the *X-Factor*, usually the regulator grounds this variable in the studies concerning

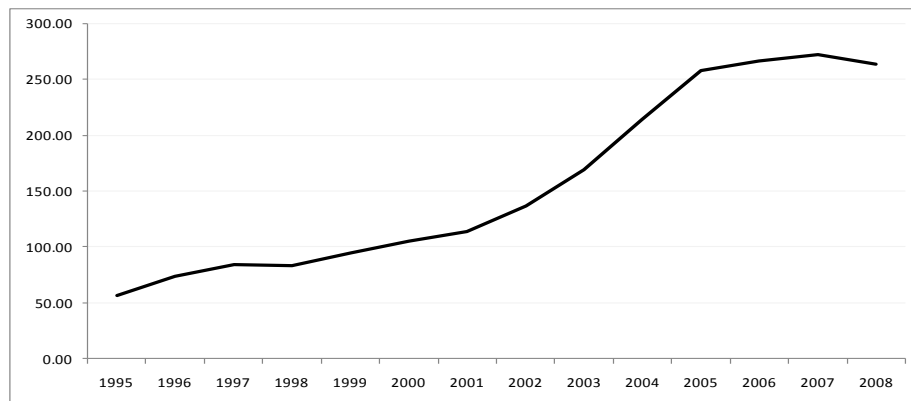
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<sup>4</sup> Law n.º 8.987/1995

<sup>5</sup> See Littelchild (1983).

Total Factor Productivity (TFP) and efficiency of electric power companies. In a recent econometric study, Ramos-Real *et al.* (2009) showed that only after 2004 did electric power distributors started to present satisfactory productivity indexes and positive rates of return. The same study also shows that companies with a smaller rate of electric power supply by kilometer (KWh/Km) of distribution networks tend to present weak performance compared to those with a larger rate. In addition, Tovar, *et al.* (2009) also showed that the size of the companies is an important element to determine the evolution of productivity. In summary, there might be evidence that market and company sizes determine the tariff gap among the Brazilian regions, triggered by the transference of productivity gains to final consumers.

**Figure 1. Evolution of Electric Power Real Average Tariff (R\$/KWh) in Brazil, 1995-2008**



Source: National Agency of Electric Power, 2009.

Figure 1 shows evolution of electric power real average tariff in Brazil. From 1995 to 2008, the tariff increased 360.6%. It was at R\$ 57.12 in the 1995 and increased to R\$ 263.22 by KWh in the 2008. In the same period, the inflation rate increased 184.6%. The tariff increases above the inflation rate reverberates on the rate of return policy recovering of the electric power sector in order to stimulate the new private investments in the sector. However, after 2004 the tariff increases slowed and in the 2008 started a mild decrease. This final trend might be reflecting the financial recovery of the sector. The spatial aspects underlying the tariff gap among the Brazilian states in this period may bring important issues for the analysis.

In addition, Figure 2 shows the spatial distribution of electric power average tariff among the Brazilian states for the selected years of 1995, 2004 and 2008. As can be seen, in the 1995, in the beginning of the electric power reforms and privatization process, the North and

Northeast states - less developed regions in Brazil - presented the highest average tariffs. But in the 2004, after the first tariff review process, there was no defined pattern. In this year, some states from Southeast region, further the states of Rondônia and Acre in the North region presented the highest tariffs. However, in 2008, after the beginning of the second tariff review process, except for the state of Mato Grosso do Sul, the states in the North and Northeast regions presented the highest tariffs again. This evidence suggests the evolution of a spatial pattern towards higher tariffs in the less developed regions, after the tariff review process.

From 1995 to 2004, the electric power tariffs evolution underwent the enforcement of the regulatory rules regarding tariff realignment, the end of special contracts of electric power supply and the price-cap regime. The year of 2004 might be characterized by the consolidation of regulatory rules, the beginning of positive rates of return and favorable productivity gains for the electric power utility companies. On the other hand, this period also was characterized by the end of a tariff convergence among Brazilian states.

**Figure 2. Average Tariff change, %, by States in Brazil, 1995-2008**

(1995-2002)



(2003-2005)



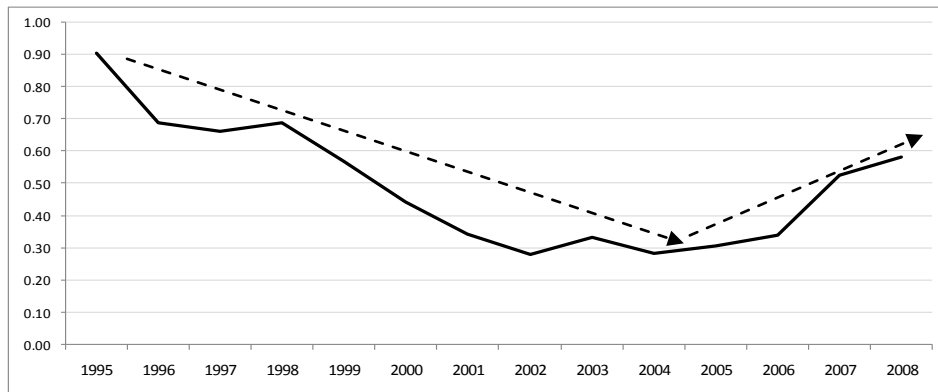
(2006-2008)



Source: National Agency of Electric Power (ANEEL), 2009



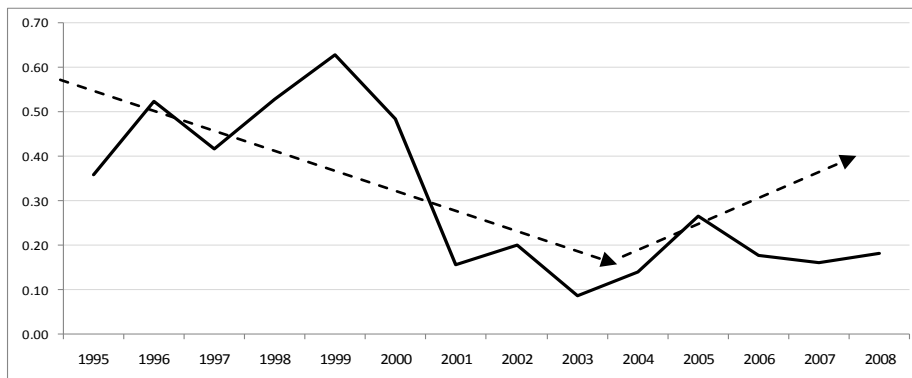
**Figure 3. Evolution of Square Deviation from the Relation between Average Tariff by State and the National Tariff in Brazil, 1995-2008**



Source: National Agency of Electric Power (ANEEL), 2009

Figure 3 shows the evolution of the square deviation of the relation between the tariffs by state and the national average tariff. As can be seen, the deviation declined from 1995 to 2004, and after 2004 started to increase again. For this reason, it might be concluded that the period 2003-2004 marks a period with the smaller tariff gap among the Brazilian states. After this period, the tariff review process determined a new trend of spatial distribution of these tariffs.

**Figure 4. Spatial Autocorrelation among Average Tariffs by State in Brazil, 1995-2008**



Source: National Agency of Electric Power, 2009

In order to detect some spatial pattern in the tariff distribution, the spatial autocorrelation coefficient through the Moran Index<sup>6</sup> was calculated. The evolution of this coefficient, in Figure 04, showed that from 1995-2008 there were a spatial pattern of tariff distribution, where states with highest tariffs were close to other states also presenting highest tariffs. On

<sup>6</sup> Anselin, (1988).

the other hand, states with lowest also were close to other states with lowest tariffs. However, this pattern declined from 1995 to 2003, when they started to slightly increase again. In summary, the data point to a spatial pattern of tariff distribution, before and after the beginning of the tariff review processes. This pattern is characterized by lowest tariffs towards the South and Southeast regions in the end of the period.

The increasing the spatial dispersion of electric power tariffs in Brazil might be happening due to the methodology applied by ANEEL in the tariff review processes. In the first tariff review process, the *X-Factor* was replaced in a way that the distribution companies located in less developed regions and with smaller demand density had higher tariff increases. On the other hand, in the second tariff review process, the tariffs of the companies located in the more developed regions were reduced through the transference of productivity gains to final consumers (Sales, 2009). This fact contributes to the enlargement of the spatial heterogeneity of tariffs after 2004.

Although this analysis considers the market for captive consumers, and the possibility of convergence and spatial dispersion of tariff might differ across consumers segments, it is possible to conclude that there is strong relation between the spatial distribution of tariffs and the spatial concentration of economic activity in Brazil. In the large markets, electric power tariffs are becoming considerably lower than those in the small markets. Although it must be considered that Brazilian poorer regions had received more investments to extend electric power services to low income and rural household, which contribute to increase electric power tariffs in these regions. However, in the long-run the trend of lower tariffs in the more developed regions might contribute to the displacement of economic activity, enlarging regional inequalities in Brazil.

### **3. Energy and Regional Science**

The relation between energy policy and regional issues is relatively well known in the Regional Science field. There is a considerable literature providing a range of issues concerning the scope of energy policy in the context of spatial economy (see Lakshmanan 1981; Lakshmanan and Bolton 1986; Nijkamp 1980, 1983, and 1988). These studies were primarily focused on the relation between energy supply and demand and spatial distribution of activities. The main results were that spatial distribution of households, firms and

infrastructure systems has strong implications for energy systems, particularly for the size of energy plants. Furthermore, the heterogeneous distribution of energy resources may affect land uses, transport systems, and environmental policies.

Regarding the link between energy and location and the performance of economic activities, Miernyk (1976, 1977) and Nijkamp (1988) focused on these relationships and the concentration on energy-intensive sectors. Although results were not so clear, the high energy dependence makes these sectors the main channel through which disturbances such as prices, taxes, subsidies, environment regulations in energy markets affect the equilibrium among regions. Although these studies have improved our understanding of the relation between energy and space, the connection between technical and economic aspects of energy sectors and many theoretical issues in the modeling of a spatial economy still remain open. A better knowledge of the links between economic activity and energy sectors would enhance the understanding of the spatial impacts of energy policy.

In the search for theoretical elements to support energy studies in the Regional Science field, the relation between energy and location of economic activity must be highlighted. Regarding this relation, it must be considered that the Regional Science has renewed its perspective of analysis from recent theoretical advances in the NEG, which allows introducing spatial elements in the center of economic theory. Based on the trade models (see, Krugman, 1980), the NEG formalizes the agglomeration devices derived from the endogenous market size. The main assumption is that sectors characterized by increasing returns, imperfect competition and transport costs tend to locate in the regions which provide good conditions of market access. The base of the NEG is the Core Periphery (CP) model presented by Krugman (1991). This model brings the main foundations of the agglomeration economies. These economies are defined as the trend of the spatial concentration to create its own economic conditions to strength the concentration (Krugman, 1991; Fujita, *et al.* 1999; Baldwin, et al. 2003).

Although the NGE models are still difficult for empirical tractability, they have launched a new challenge to Regional Science. Moreover, the models still only highlight the role of industrial and tradable sectors in the formation of agglomeration economies. Regarding to this point, Baldwin (2003) highlights the theoretical model of Faine (1984). It is based on *vertical links* inside a growth and capital accumulation model (Robert-Nicoud, 2004;

Ottaviano and Robert-Nicoud, 2006). The innovation in this model is that the production of final goods uses capital, labor and intermediate non-tradable inputs. Based on urban economy literature, Faine (1984) modeled the importance of non-tradable sectors and their interrelationships for the decisions of location and for agglomeration economies. Empirical studies showed that capital-intensive service sectors readily available for production, such as transport, electric power and others, have increasing returns to scale. The basic hypothesis from the literature of urban economics is that economic performance of a region is affected by the cost or availability of producer services, which is one of the foundations of the economies of agglomeration. In the Faine's model, the existence of increasing returns in the capital-intensive producer services activates a process of cumulative causation, where some regions specialize in vertically integrated industries and relatively more intensive in these non-tradable services.

Despite the difficulty in modeling the above elements in a general equilibrium framework, they can help to understand both, the problem and the results of the present study. The gap in electric power tariffs might be caused by differentials of agglomeration economies. Richest and most industrialized regions provide the biggest gains for consumers and producers. In electric power utility distribution, the productivity gains are due to greater economies of scale in areas with higher demand density. The tariff policy enforces that these gains are transmitted to final consumers through price decreasing. Thus, it makes sense to analyze the impact of the electric power price differentials, in the presence of region economies of scale and the theoretical elements of the NEG.

#### **4. Energy Inter-regional Computable General Equilibrium Model**

To evaluate the long-run effects price increases of electric power in Brazil, Interregional Computable General Equilibrium Model (ICGE) model named by ENERGY-BR was developed and implemented. The structure of this model represents the further development of the 27 regions Brazilian Multi-sectoral and Regional/Interregional Model (B-MARIA-27), a widely used and well documented ICGE model for the Brazilian economy (Haddad, 2004, Haddad and Hewings, 2005). Moreover, the ENERGY-BR model incorporates energy substitution modeling from the MMRF-Green model (Adams, *et al.*, 2003). The sectoral disaggregation recognizes the energy and the energy-intensive sectors of the Brazilian Energetic Balance. Table 02 shows the ENERGY-BR model sectors.

The agent's behavior of ENERGY-BR model is modeled at the regional level to accommodate variations in the structure of the regional economies. Results are based on bottom-up approach, which national results are obtained from the aggregation of regional results of 27 Brazilian states. In each state the model identifies 30 sectors producing 30 commodities, 30 investors which organize the capital creation, one representative household, one regional and one federal government, and a single consumer who trades internationally with each state. The model also recognizes three primary factors in each state: capital, labor and land.

The core of the model is shaped by supply, demand and market clearing equations. These equations determine the regional supply and demand based on assumptions of optimizing behavior of agents in competitive markets at the microeconomic level. The national labor supply is determined by demographic factors, while supply of capital responds to a rate of return. Capital and labor are mobile among regions. For this reason, regional factor endowments reflect the regional opportunities for jobs and relative rates of return. Considering zero profit, the producer price is equal to marginal cost in each sector of the regional competitive markets. Except from the labor market, where demand excess might be specified, the demand is equal supply in every market. The intervention on the market might be carried by the government through taxes and subsidies, for instance, in a way to set up price differentials between the purchasing and selling price. Two commodities are specified as margins: transport and domestic trade.

**Table 2. Sectors of ENERGY-BR model**

Order	Sectors
S1	Agriculture and Livestock
S2	Mining (Oil and Gas)
S3	Mining (Ore, Coal and Other Minerals)
S4	Food and Beverage
S5	Textile
S6	Paper and Pulp
S7	Oil Refining
S8	Ethanol
S9	Chemical, Rubber and Plastic
S10	Cement
S11	Ceramic and Glass
S12	Metallurgy of Steel and Iron
S13	Metallurgy of Aluminum and Cooper
S14	Metal Products
S15	Other Industries
S16	Electric Power – Hydro
S17	Electric Power - Thermo Fuel Oil
S18	Electric Power - Thermo Coal
S19	Electric Power - Thermo Diesel
S20	Electric Power - Thermo - Natural Gas
S21	Electric Power - Thermo - Sugar Cane Biomass
S22	Electric Power - Thermo Other Sources
S23	Utility – Electric Power Distribution
S24	Utility - Gas Distribution
S25	Utility -Water Distribution and Sanitation
S26	Construction
S27	Domestic Trade
S28	Transport Services
S29	Services
S30	Public

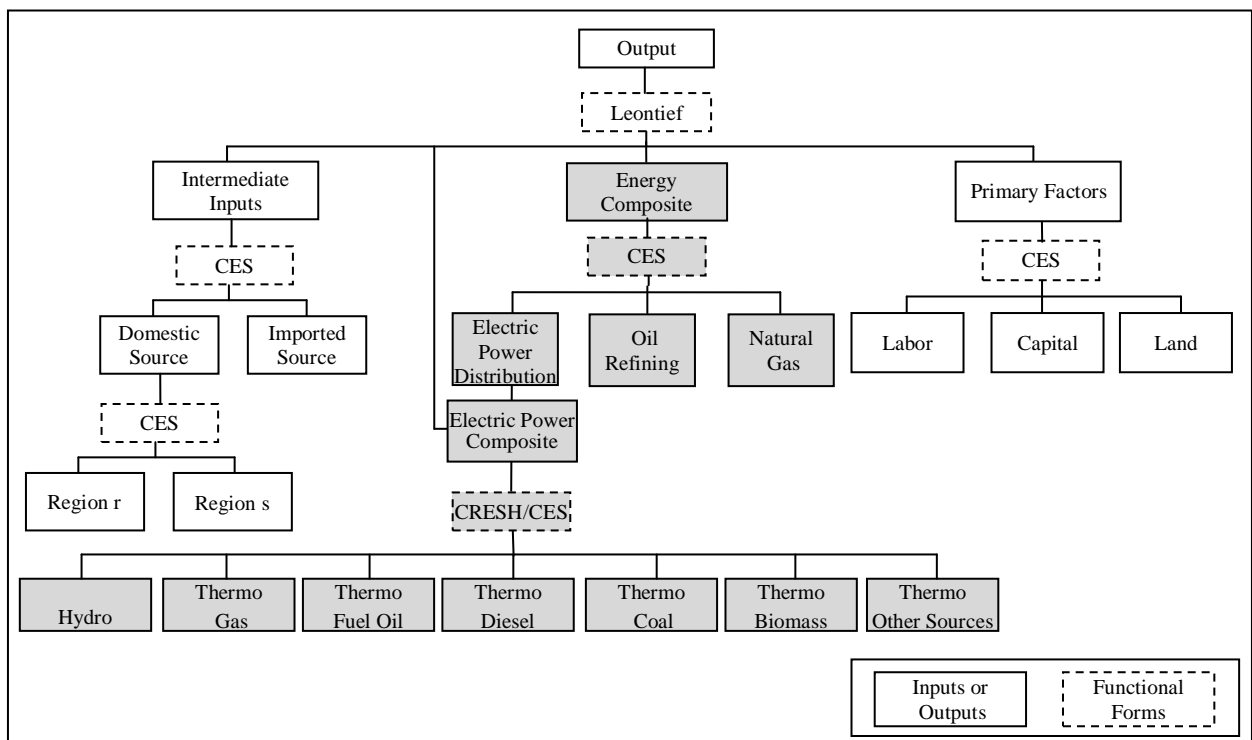
Source: ENERGY-BR specification (Santos, 2010)

The structure of the model is represented by five blocks of integrated system of equations: CGE core; capital accumulation and investment; public finance, foreign debt accumulation; and labor market and regional migration. The energy substitution processes takes place within the CGE core which assembly the production process (demand by inputs), household demand, investment (capital creation), government demand and foreign demand. In this paper, only the production structure will be described. Full details of the model may be found in Santos (2010). The regional nested production technology of the ENERGY-BR model is presented in the Figure 5. Aside from primary factors, the model recognizes two classes of intermediate inputs: non-energy inputs and energy inputs. Each individual firm chooses an input mix which minimizes the production costs for a given production level. Two energy

substitution processes take place into the production structure, one among energy inputs and another among electric power sources.

As can be seen in the Figure 5, in the first level, intermediate inputs, energy inputs and primary factors are demanded in fixed proportions by unit of output through a Leontief production technology. In the second level, for non-energy inputs, vectors of aggregate inputs are framed through a CES<sup>7</sup> technology, which allows the substitution between domestic and imported inputs using the Armington assumption of imperfect substitution among inputs. In the third level, also for non-energy inputs, vectors of domestic inputs are formed through CES, which combines inputs from different domestic regions, also using the Armington assumption. The CES technology also is used to combine labor, capital and land to frame an aggregated primary factors vector.

**Figure 5. Regional Nested Production Technology**



<sup>7</sup> Constant Elasticity of Substitution.

For the energy inputs, in the first level each firm demands an energy composite and an electric power composite (direct from generation plants), in fixed proportions by output unit through the Leontief production technology. The energy composite refers to a combination of oil refining products, natural gas and electric power (sectors 7, 23 and 24 in the Table 2). Regarding to the electric power, the substitution among the seven generation sources in the Table 2 is allowed through a CES or CRESH technology<sup>8</sup> (Hanoch, 1971; Dixon *at al*, 1982 and 1992; Hinchy and Hanslow, 1996). The resulting electric power composite might be demanded by electric power utility distribution sector or directly by the other sectors.<sup>9</sup>

The interregional modeling is considerably important for the spatial results. Haddad and Hewings (2005) concluded in the previous analysis using the B-MARIA model, (see Haddad (1999), that interregional substitution is the key mechanism that drives de the model's spatial results. Moreover, the interregional linkages play an important role in the functioning of ICGE models. These linkages are driven by trade relations (commodity flow), and factor mobility (capital and labor migration). At this point, the estimation of interregional input-output databases is an important step to calibrate the model, and regional trade elasticities play a crucial role in the adjustment process.

The model is calibrated for the base year of 2004. This was the year of the last complete interregional input-output table for Brazil (Guilhoto, 2008). Like the most CGE models, the number of unknowns of ENERGY-BR exceeded the number of equations. The model contains 7,397,126 equations and 7,466,034 variables, which involves determining 68,908 exogenous variables. However, the implementation of the model through the software GEMPACK allowed condensing it to obtain a reduced version of the model with 63,229 equations and 92,492 variables, resulting in the determination of “only” 29,263 exogenous variables. The choice of this exogenous variable allows determining macroeconomic environment to run the political simulations.<sup>10</sup>

The same short-run and long-run closures of B-MARIA-27 were adopted in ENERGY-BR. In the short-run closure, it was assumed intersectoral and interregional immobility of capital,

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<sup>8</sup> Constant Ratio Elasticity Substitution Homothetic.

<sup>9</sup> The electric power substitution modeling through the CRESH technology considers the *technological bundle* approach of Hinchy and Hanslow (1996), which electric power supply is a combination of weighted average of different generation technologies.

<sup>10</sup> (Dixon and Rimmer, 2002).



fixed population and labor supply, fixed regional wage differentials, and fixed national real wages. Regional employment is driven by the assumptions on wage rates, which indirectly determine regional unemployment rate. On demand side, investment expenditures are fixed exogenously, *ie*, firms cannot reevaluate their investment decisions in the short-run. Household consumption follows the household disposable income. Government consumption, at both regional and federal level is fixed (government deficit may be specified exogenously). Furthermore, technology variables and exchange rate are exogenous. The short-run closure was used to accomplish initial tests in the model, while the long-run closure to carry the simulations of the present study.

On the other hand, the long-run closure represents the steady-state equilibrium with intersectoral and interregional mobility of capital and labor. In the labor market, aggregated employment is determined by the growth population, labor supply and unemployment shares. Besides that, labor supply is endogenously distributed at the spatial and sectoral level, in a way that the factor labor is attracted to more competitive sectors in the more developed regions. Regarding the capital stock, it shifts to more competitive sectors and regions to maintain the rates of return in its initial levels. The exchange rate is endogenous.

## **5. Database and Key Parameters**

An interregional input-output table representing the inter-industry and inter-regional trade flows of 30 sectors (producing 30 commodities) and 27 Brazilian states was the main set of data used to calibrate the ENERGY-BR model. Before the construction of this set of data, it was necessary to handle the information about energy sectors enclosed in the aggregate sector “Industry Services of Public Utility” of the Brazilian National Accounts System. This aggregate sector was disaggregated to form the subsectors of electric power generation, electric power utility transmission and distribution, natural gas utility distribution and water and sanitation utility. The information used to carry this process was provided by the Brazilian Institute of Geography and Statistics. In addition, the electric power generation was disaggregated to form seven sources of generation (see Table 2) using information from the Brazilian Energy Balance and from the Brazilian Ministry of Mining and Energy.

The flows regarding the electric power produced by the self-producers also were separated from that produced by the public service generators. In 2004, the electric power produced in

Brazil amounted 387.4 GWh. From this amount, the self-producers were responsible for 9.8%. For this reason, it was allowed that all electric power from self-producers was sent directly to economic sectors in the input-output table and the 90.2% remaining was sent to the transmission and distribution sector. This strategy minimized further problems that could be caused by the possibility of larger consumers to buy electric power direct from the generation plants or from self-producers in Brazil and that represented 5.0% of the market in 2004. Finally, the transmission and distribution sectors were held aggregated in one sector due to the lack of information to disaggregate them. Transmission costs represented only 8.0% of electric power costs to final consumers in the 2004 and were shared almost proportionally to the electric power quantity distributed to final consumers. Therefore, we guess this will not entail further problems in the implementation of the shocks in the CGE model.

All the above information were firstly used to generate an interregional input-output matrix recognizing 132 sectors of 27 Brazilian states for the year of 2004, based on the industry-by-industry technology (Guilhoto, 2008). After that, this matrix was aggregated to obtain the interregional matrix recognizing 30 sectors and 27 Brazilian states used to calibrate the model.

Beyond the structural parameters from input-output matrix, some sets of behavior parameters also were used to calibrate the model. The Armington elasticities regarding regional substitution of inputs form one of these sets. These elasticities were obtained from the estimated elasticities to calibrate do B-MARIA-27-COM (Haddad *et al*, 2008) and weighted by the 30 sectors aggregation of the ENERGY-BR model using the production matrix. Table 3 presents these parameters, which also were used to represent the Armington elasticities regarding the substitution between domestic and imported inputs.

Aside from the traditional difficulty to acquire (or to estimate) parameters to calibrate ICGE models, in the ENERGY-BR model three addition difficulties emerged. First, this was the first ICGE model designed to energy policy in Brazil and for this reason, there is no previous elasticities regarding the interregional substitution of electric power. Furthermore, it must be pointed out that the electric power utility companies little chance to displace its interregional demands of electric power. Those companies send their demands equivalent to four year of future consumption to the ANEEL and, afterwards, the ANEEL coordinates an auction in which energy blocks are supplied in locations that do not hold correspondence with the

location of demand, mainly because of optimization of the supply accomplished through the NIS. In face of this, Armington elasticities for electric power generation sectors were set in 0.01.

**Table 3. Armington Elasticities Used to Calibrate the ENERGY-BR Model**

Order	Sectors	Parameters
S1	Agriculture and Livestock	2.403
S2	Mining (Oil and Gas)	2.925
S3	Mining (Ore, Coal and Other Minerals)	1.796
S4	Food and Beverage	2.464
S5	Textile	3.561
S6	Paper and Pulp	2.052
S7	Oil Refining	1.163
S8	Ethanol	3.530
S9	Chemical, Rubber and Plastic	2.802
S10	Cement	3.171
S11	Ceramic and Glass	3.099
S12	Metallurgy of Steel and Iron	2.907
S13	Metallurgy of Aluminum and Cooper	2.900
S14	Metal Products	2.183
S15	Other Industries	2.321
S16	Electric Power – Hydro	0.010
S17	Electric Power - Thermo Fuel Oil	0.010
S18	Electric Power - Thermo Coal	0.010
S19	Electric Power - Thermo Diesel	0.010
S20	Electric Power - Thermo - Natural Gas	0.010
S21	Electric Power - Thermo - Sugar Cane Biomass	0.010
S22	Electric Power - Thermo Other Sources	0.010
S23	Utility – Electric Power Distribution	0.010
S24	Utility - Gas Distribution	0.010
S25	Utility -Water Distribution and Sanitation	0.001
S26	Construction	0.002
S27	Domestic Trade	0.690
S28	Transport Services	1.400
S29	Services	0.150
S30	Public	0.070

Source: Based on econometric estimations of the B-MARIA-27-COM

The second difficulty was regarding the parameters of substitution among the energy sources (electric power, natural gas and oil refining products). There are no parameters for Brazil in the literature. Although there are estimations in the international literature, we decided to choose conservative values because of the specific features of the Brazilian economy. On the other hand, considering that one of the main elements in this substitution process is the natural gas supply and that this supply still is heterogeneous in the national territory, it was created a differential regarding this feature of the energy supply in Brazil. For the seven states (Mato Grosso do Sul, São Paulo, Paraná, Santa Catarina, Rio Grande do Sul, Rio de Janeiro and Minas Gerais) integrated to the natural gas supply through the Bolivia-Brazil pipeline it was set the conservative value of 0.20 for energy substitution for all sectors. For other states was set the value of 0.10. These values were conditioned to the completion of systematic sensitivity analysis of the results during the simulations.

The final difficulty was related to inexistence of substitution parameters among electric power sources. Aside from econometric estimation, these parameters could be derived through the use of *bottom-up* energy models. Econometric estimation for Brazil could make use of electric power prices from energy auction of ANEEL. However, these actions are organized according to the energy availability and they do not depend on the generation source. For this reason, besides using of CES technology which requires less parameters than the CRESH technology, for the energy-intensive sectors and for the transmission and distribution was set the value of 0.15 for substitution parameter and 0.10 for the further sector. The values also were conditioned to the completion of systematic sensitivity analysis of the results.

The model was implemented using the software Version 10.0 (Harrison and Pearson, 1996).

## **6. Basic Experiments, Causalities and Simulation Strategy**

In this section will be discussed the elements concerning the implementation of the simulations, the causal relations and the simulation strategy in the ENERGY-BR model.

### **6.1. Implementation of the basic experiments**

The experiments encompass exogenous shocks in basic prices of electric power supplied from distribution companies to captive final consumers to evaluate long-run regional impacts of the tariff policy on the Brazilian electric power sector. The prices of the electric power purchased directly from generation sector or self-production will be adjusted endogenously according to the market equilibrium. Basic prices are uniform among all the consumers and producers for both domestic and imported goods. Equation (1) presents the simplified basic prices system of the ENERGY-BR model.

$$P_{jr}^0 = \gamma_{jr} + IC_{jr} \quad (1)$$

In the CGE modeling, commodity basic prices ( $P^0$ ) usually are equal to a unit cost index ( $IC$ ), (intermediate and factor costs). Thus, it was introduced an exogenous term ( $\gamma_{jr}$ ) in the equation and the shocks were implemented in the sector  $j=23$  in all regions,  $r=1, \dots, 27$ . The shocks will affect all the consumption segments that buy electric power from the electric power utility sector. As a consequence, the electric power acquired from generation sectors by the large electric power consumers will not be directly affected by the exogenous shock, but it will be affected indirectly due to general equilibrium adjustments.

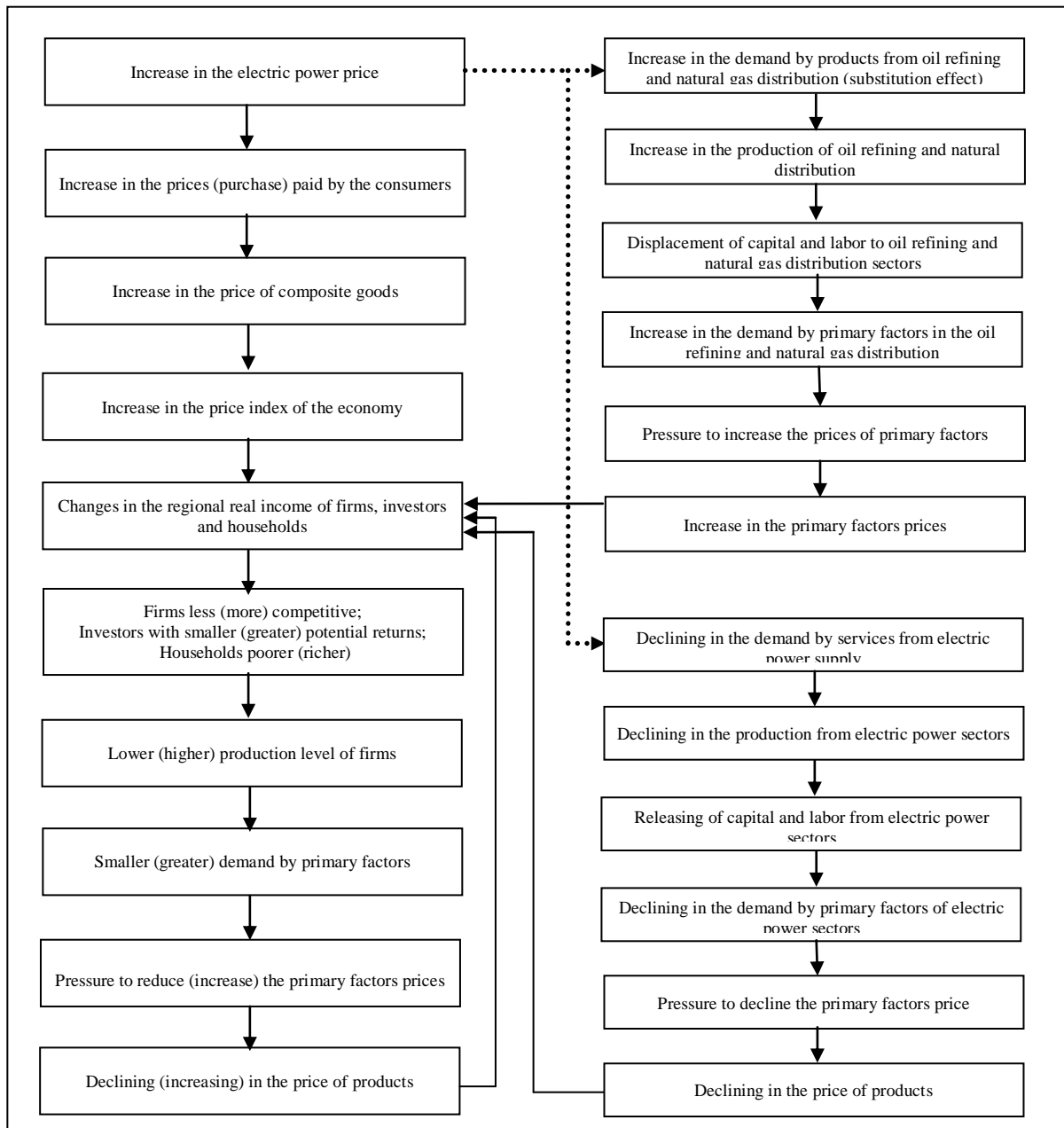
## 6.2. Causal relations

The Figure 6 shows the causal relations underlining to the system of equations of ENERGY-BR model. On demand side, the equation blocks make that the shocks in the electric power basic prices, an increase for example, are directly transmitted to purchase prices paid by agents in the economy, causing an increase in the price of composite goods. As a result, the price indexes of the economy will increase and the regional real income of firms, investors and families will decrease. The firms become less competitive, the investors obtain lower potential returns and families will become “poorer”. The internal demand decreases leading to an increase in the exports. The production level of the economy will decrease, leading to a declining of primary factor demand. This result pressures the prices of primary factors to decrease, which also lead to the decrease in the price of goods.

On the supply side, an increase in the electric power price will press the declining in the requirements of electric power services, and consequently, in the production of these sectors. Capital and labor of these sectors will be released, causing a surplus of primary factors supply that pressures the prices of these factors to decline, and resulting in a declining in the price of

goods. On the other hand, because of the energy substitution, the opposite effect will hold for the sectors that compete with electric power in the model. For this reason, the demand for oil refining and natural gas products might increase, resulting in an increase in the price of these respective products, as describe in the Figure 6.

**Figure 6. Causal Relationships underlining the System of Equations of the ENERGY-BR Model**



The net effect will depend on the relative intensity of increases and decreases in the prices. The simulation considers the long-run closure, which capital and labor are mobile. For this reason, aside from the regional trade elasticities, the spatial results will depend on the relative adjustments in the rate of return among the states.

One of the advantages of the ICGE applications is the possibility to capture differentiated spatial effects. In the long-run, the relevant mechanism of adjustment is the “relocation” effect (Haddad, 2004). In the closure of the model it is considered that capital and labor are mobile among regions. As a consequence, new investment decisions might define the marginal relocation of economic activities, through a new spatial distribution of capital stock and population dynamics. The main element responsible for these effects is the variation in the regional rate of return, given the fixed national rate of return. Therefore, considering the equations of the model, the increase in the investment price index will lead to a respective increase in the basic price for capital creation and a relative declining in the interregional rate of return. In the long-run, there might be inter-industry and inter-regional migration of factors. The hypothesis underlining the present study is that capital could migrate to sectors and regions with lower electric-power-intensity.

### **6.3. Simulation strategy**

In the present study, three simulations will be accomplished. The objective of the simulations is to extract the regional impacts of the electric power tariff considering the differentiated dynamics of the spatial evolution of tariffs among the Brazilian states in the period from 1995 to 2008. The Figure 7 shows schematic representation of simulations, considering the spatial evolution of standard deviation of electric power tariffs among the Brazilian states. As can be seen, three different environments of tariff deviations are considered in the simulations. As a consequence, each simulation encompasses the pattern of tariff deviation that emerged in each different period among the states.

**Figure 7. Schematic Representation of the Simulations, Considering the Spatial Evolution of Standard Deviation of Electric Power Tariffs among the Brazilian States, 1995-2008**

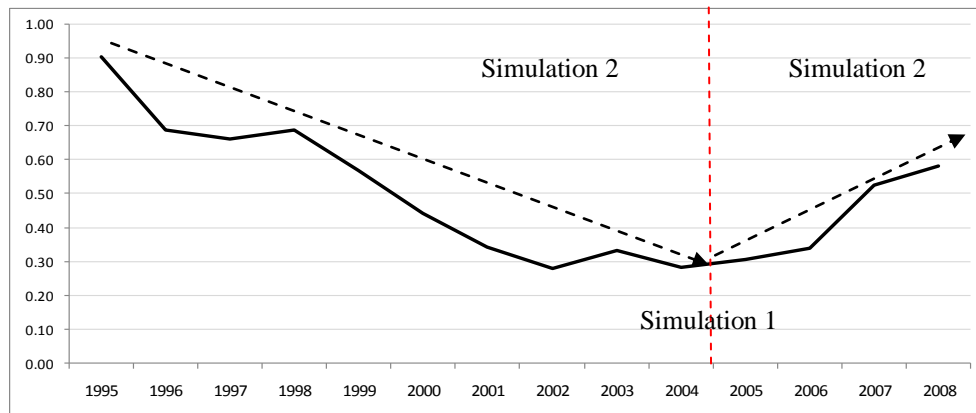


Table 4 presents the design of the simulations that will be introduced in the model. In the Simulations 2 and 3, the first column presents the real percentage variations in the electric power tariffs, while the second presents the normalization of this variation regarding the national average tariff. This normalized index will be introduced as shock in the ICGE model, since the main objective is to capture the relative effects among regions.

In the Simulation 1, will be introduced a uniform shock of 1.0% in the electric power prices in all the 27 Brazilian states. The objective of this simulation is to evaluate the dissipation of exogenous shocks in the electric power prices on the Brazilian economic space in 2004. This year, also marks the spatial convergence of electric power tariffs among the Brazilian states. Simulation 2 considers exogenous “reverse” shocks in electric power state prices. The objective is to evaluate the regional impacts of relative tariffs increases by states in the period 1995-2004. In this period, the tariff policy resulted in the tariff convergence, as described in the Section Two. Regarding simulation 03, exogenous shocks also will be introduced in the electric power prices to evaluate regional impacts of the relative tariffs increases among Brazilian states in the period 2004-2008. In this period, the tariff policy resulted in higher transference of productivity gains to final consumers in the regions characterized by existence of large economic concentration in Brazil, (also described in the Section Two).



**Table 4. Description of the Shocks in the Electric Power Price**

State	Simulation 1	Simulation 2		Simulation 3	
	% Shock	Price change (1995-2004)	% Shock	Price change (2004-2008)	% Shocks
Acre	1.00	229.3	0.84	27.0	1.16
Amapá	1.00	234.1	0.85	2.50	0.11
Amazonas	1.00	186.6	0.68	49.0	2.11
Pará	1.00	229.3	0.84	9.60	0.41
Rondônia	1.00	139.9	0.51	30.9	1.33
Roraima	1.00	162.6	0.59	39.8	1.72
Tocantins	1.00	233.1	0.85	50.3	2.17
Alagoas	1.00	208.6	0.76	53.9	2.32
Bahia	1.00	263.5	0.96	23.1	1.00
Ceará	1.00	232.9	0.85	25.6	1.11
Maranhão	1.00	245.1	0.89	46.0	1.99
Paraíba	1.00	233.0	0.85	39.0	1.68
Pernambuco	1.00	219.7	0.80	44.3	1.91
Piauí	1.00	218.5	0.80	59.3	2.56
Sergipe	1.00	253.0	0.92	20.2	0.87
Rio Grande do Norte	1.00	222.5	0.81	22.8	0.98
Distrito Federal	1.00	252.0	0.92	-2.70	-0.12
Goiás	1.00	244.1	0.89	14.4	0.62
Mato Grosso	1.00	297.9	1.09	11.2	0.48
Mato Grosso do Sul	1.00	287.0	1.05	31.1	1.34
Espírito Santo	1.00	280.9	1.03	37.3	1.61
Minas Gerais	1.00	330.1	1.21	55.4	2.39
Rio de Janeiro	1.00	302.4	1.10	25.4	1.10
São Paulo	1.00	285.0	1.04	12.5	0.54
Paraná	1.00	209.7	0.77	18.1	0.78
Santa Catarina	1.00	270.4	0.99	24.0	1.03
Rio Grande do Sul	1.00	225.6	0.82	15.6	0.67
Brazil	1.00	273.9	1.00	23.2	1.00

Source: ANEEL, 2009

## **7. Results**

In this section the macro, sectoral and regional results from the three simulations are presented and discussed.

### **7.1. Macro results**

Table 5 presents the macro results from the three simulations. Considering the causal relationships from Figure 6, the uniform shock of 1.0% in the electric power prices caused an increase in all price indexes of macroeconomic variables. As a consequence, the real income and the expectation of returns decreased, leading to a declining in the economic activity. The primary factor income also decreased because of the declining in the demand for these factors. Even considering the declining in the national demand, the shock reduced the competitiveness of the exports. On the other hand, different from the other primary factors, the factor land (which is immobile) had an increase in its payment. This was a consequence of displacement of economic activity to the Agriculture and Livestock sector which presented an increase in the rate of return because of the lower electric-power-intensity. The general macro result of the Simulation 1 was the declining of -0.0140% in the real GDP and a negative equivalent variation of R\$ -494.41 million.

**Table 5. Long-run Macro Results (% change)**

Variables	Simulation 1 (1,0% Uniform)	Simulation 2 (1995-2004)	Simulation 3 (2004-2008)
<i>Prices</i>			
Investment price index	0.0014	-0.0068	-0.0153
Consumer price index	0.0318	0.0255	0.0124
Regional government demand price index	0.0392	0.0352	0.0836
Federal government price index	0.0089	0.0018	0.0178
Exports price index	0.0087	0.0026	-0.0165
Imports price index	0.0018	-0.0010	-0.0328
GDP price index	0.0272	0.0195	0.0201
<i>Primary factors</i>			
Aggregate payments to capital	-0.0265	-0.0277	-0.0509
Aggregate payments to labor	-0.0287	-0.0286	-0.0379
Aggregate payments to land	0.0448	0.0168	0.0338
Aggregate capital stock	-0.0280	-0.0196	-0.0395
<i>Aggregate demand</i>			
Real household consumption	-0.0089	-0.0018	-0.0178
Aggregate real investment expenditure	-0.0265	-0.0186	-0.0350
Aggregate real regional government demand	-0.0392	-0.0352	-0.0835
Aggregate real federal government demand	-0.0089	-0.0018	-0.0178
Export volume	-0.0016	0.0035	-0.0046
<i>Aggregate indicators</i>			
Real GDP	-0.0140	-0.0066	-0.0257
Equivalent variation – total change in (US\$ million)	-494.41	-230.94	-801.60

Source: ENERGY-BR simulations.

In the Simulation 2, electric power tariffs increases in the Center-West and Center-South regions were higher than the national average. The results demonstrate that except from the investment and imports price indexes, the impacts were positive on the other price indexes. The exports were the only final demand segment that presented positive result. The negative results in the other segments pushed the declining of economic activity and, as a consequence, the declining in the factor income (except for the factor land). The final result of this simulation was the declining of -0.0066% in the real GDP and a negative equivalent variation R\$ -230.94. Comparing the results, the long-run negative impacts of the Simulation 2 were considerably smaller than those from the Simulation 1. The higher electric power

prices increases in the regions with lower electric power intensity and better possibilities of energy substitution might explain the better performance in this simulation.

The Simulation 3 is designed to evaluate the impacts of the relative electric power prices increases from 2004 to 2008, when the North and Northeast regions presented price increases higher than the national average. As can be seen in the Table 5, the investment, export and import price indexes presented negative variation. However, the magnitudes of this negative variation were considerably smaller than the positive variation in the other indexes. As a result, the GDP price index increased and the declining in the aggregate demand and in the primary factors payments to labor and capital were stronger than those in the Simulations 1 and 2. The final macro result was a declining of real GDP of -0.0257% and a negative equivalent variation of R\$ -801.60. This simulation showed that even considering the transference of productivity gains, from electric power utility companies to final consumers, the tariff policy may not be resulting in positive impacts on the real income and welfare level. The higher electric power price increases in the regions with higher electric power intensity and weak possibilities of energy substitution might be driven this result.

## **7.2. Sectoral results**

The results from the three simulations concerning the sectoral activity level are presented in Figure 8, according to the sectors described in Table 2. As can be seen, the impacts of the electric power price changes followed a general pattern where the electric power sectors (S16-S23) were the most negatively affected in the simulations because of the declining the electric power demand. The Agriculture and Livestock sector (S1) presented an increase in the activity level in the three simulations. The smaller share of electric power in the production costs led to a relative increase the rate of return of this sector. This result might have indirectly influenced the performance of the Food and Beverage sector (S4).

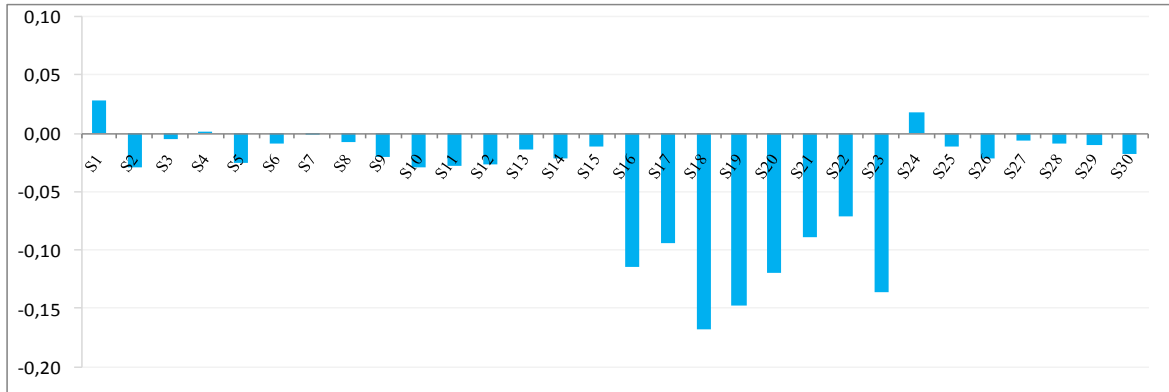
Considering the assumptions regarding energy substitution implemented through the equations of the ENERGY-BR model, the electric power price changes resulted in an increase of the Natural Gás Utility Distribution (S24). Although the Oil Refining sector (S7) is an energy-intensive sector and could present performance strongly negative, it must be pointed out that it competes with electric power. For this reason, this sector presented a result close to zero in the Simulation 1, positive in the Simulation 2 and only slightly negative in the

Simulation 3 when the electric power price increase was higher in the regions with weak possibilities of energy substitution. Regarding the other energy-intensive sectors, the three simulations produced the expected results. The Cement sector (S10) presented one the largest declining in the sectoral activity in the simulations, followed the Ceramic and Glass (S11) and Metallurgy of Steel and Iron (S12). The sector of Metallurgy of Aluminum and Cooper (S13) which is one of the most energy-intensive, did not presented strong declining in the activity level compared to the other sectors. As a matter of the fact, around 50.0% of the electric power used by this sector in the 2004 was direct supplied by the generation plants or from the self-production.

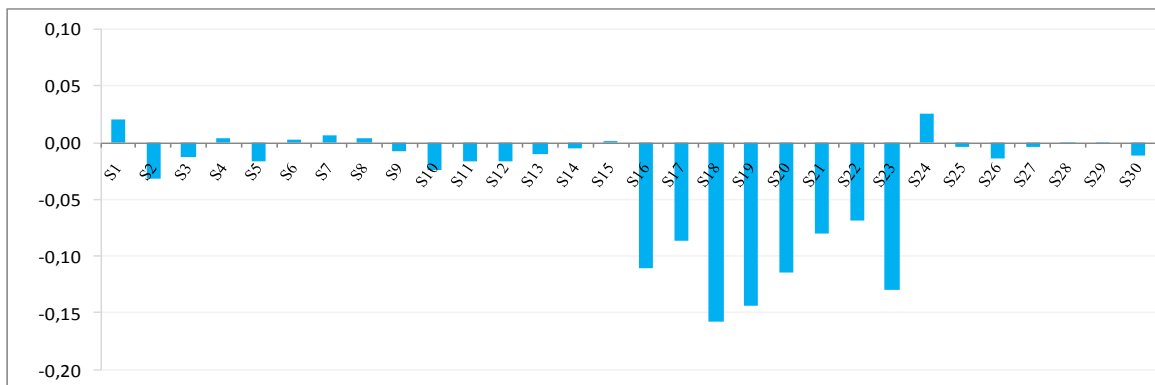
Comparing the sectoral results from the three simulations, it can be verified that in the Simulation 2 the relatively higher increases in the electric power prices in the regions with better conditions of energy substitution led to positive results for the Natural Gás Utility Distribution and Oil Refining. In the same way, non energy-intensive sectors such as Agriculture and Livestock and Food and Beverage also presented good performance in the simulations.

**Figure 8. Long-run Sectoral Results of Electric Power Price Changes, Activity Level (% change)**

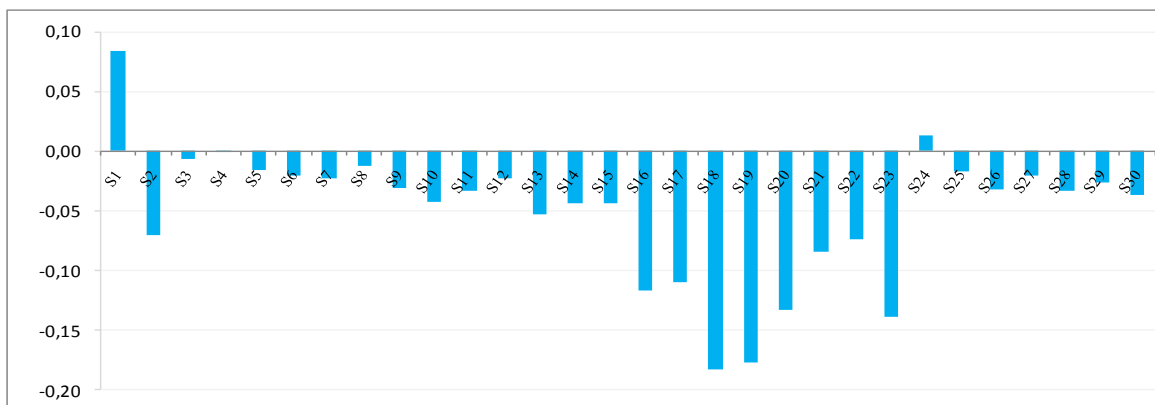
*Simulation 1 (1,0% uniform)*



*Simulation 2 (1995-2004)*



*Simulation 3 (2004-2008)*



### 7.3. Regional results

The regional results are presented in the Figure 9 where the light colors represent the negative impacts on the real GDP of the Brazilian states.

In the Simulation 1 the Northeast and Center-West regions were the most affected by the electric power price increases. However, the negative result of the Center-West region was strongly affected by the Distrito Federal, while in the Northeast region only the state of Sergipe did not present negative variation in the real GDP. On the other hand, the North and South regions presented positive variation in the real GDP. Although the South and Southeast regions (Center-South) concentrate a large share of the energy-intensive activities, these regions presented good performance in the simulations. Similarly, states with strong share of Agriculture and Livestock activity in the regional GDP (such as Tocantins, Paraná and Mato Grosso) also presented good performance.

In the Simulation 2, although the electric power price increase was higher in the Center-West and Center-South, the Northeast region presented the largest declining in the real GDP. The highest electric power-intensity in this region and the better possibilities of energy substitution in the Center-West and Center-South regions might be the main inducement of this result. In the North region, the considerable positive variation the real GDP of the state of Amazonas was due to this state had one of the lowest electric power prices increases in the period.

Regarding the Simulation 3, the negative impacts were distributed among several states in whole regions. The magnitude of these negative impacts was larger than those in the Simulation 1 and 2. This might be a consequence of the higher price increasing in the regions with higher electric power-intensity and weak possibilities of energy substitution. The South region was the unique that presented positive variation in the real GDP. Furthermore, the magnitude of the negative impacts in several states had strong negative impacts on the state of São Paulo.

**Figure 9. Long-run Regional Impacts of Electric Power Price Changes,  
Real GDP (% change)**

*Simulation 1 (1,0% uniform)*



*Simulation 2 (1995-2004)*



*Simulation 3 (2004-2008)*





#### **7.4. Systematic Sensitivity Analysis**

In the calibration and in the simulation process with the ENERGY-BR model at least three sets of key parameters were used: regional and international Armington trade elasticities; elasticity of substitution among energy sources; and elasticities of substitution among electric power sources. In order to increase the reliability of the results, systematic sensitivity analyses were carried out to evaluate the strength of these results concerning each one of the set of key parameters. In this analysis, it was set a 20% interval for variation in the parameters, with triangular distribution in the three levels of substitution. The reported confidence intervals of 90% were obtained from the results of median and standard deviation generated in the systematic sensitivity analysis, using the Chebychev inequality (limits of 3.16 standard deviation from the mean). Based on these intervals, it was possible to evaluate the sensitivity of the selected results to the parameters used.

The systematic sensitivity analysis showed that the results of the model are relatively robust. However it must be remarked that the Armington elasticities need to be reviewed. In addition, the conservative values for the parameter of energy and electric power sources substitution used in the simulations could have influenced the results. This suggests the necessity of future studies about energy substitution in Brazil. On the other hand, the sensitivity analysis also showed that the results of the models were more sensitive to international and regional trade elasticities than to energy substitution parameters. This finding could justify the importance of the use of ICGE for energy policy analysis in Brazil.

#### **8. Final Remarks**

The objective of this paper was to evaluate the long-run regional impacts of tariff policy of the Brazilian electric power sector. From 1995 to 2008, there were two different trends of spatial distribution of electric power tariff among the Brazilian states, one of convergence and another of spatial divergence. The former were guided by the elimination of tariff distortions, and the latter by the electric power tariff policy based on the price-cap method. In the search for theoretical elements to support energy studies in the Regional Science field, the relation between energy and location of economic activity was considered. The recent theoretical advances in the NEG, which allows considering the vertical linkages and the factor mobility

to explain agglomeration economies, seems to fit to the empirical problem presented. Furthermore, an ICGE model was designed and calibrated to evaluate energy policy issues in the Brazilian economy. Three simulations were carried using this model.

The results of the Simulation 1 showed that the model provides good numerical representations of the theoretical causalities expressed in its system of equations. The macroeconomic results revealed that in the long-run a uniform increase of 1.0% in the electric power prices in Brazil had negative impacts on income and welfare in the long-run. At the sectoral level, energy and energy-intensive sectors were the most affected. The Natural Gas and Oil Refining sectors, which compete with electric power, presented good performance in the simulations. On the other hand, the low electric-power-intensity and the capital mobility determined the relocation of production to agriculture and food sectors. The regional results showed that the most affected regions were the poorest, with the highest electric-power-intensity and the weakest possibilities of energy substitution. Despite the high concentration of energy intensive sectors in the Center-South, the low electric-power-intensity and the best possibilities of energy substitution in this region resulted in positive relative returns that attracted capital and improved the real GDP in same states. The contrary effects occurred in the Northeast region.

The Simulation 2 showed that the patterns of spatial evolution of tariff increases from 1995 to 2004 resulted in negative macroeconomic impacts less intensives than those from the Simulation 1. Although the Center-west and Center-South regions presented the highest electric power tariff increases during the process of the tariff convergence, the most negative results were not concentrated in these two regions. In some states of these regions the results were positive. Low electric-power-intensity and better conditions for energy substitution might explain this result. At the sectoral level, the higher activity level in the Oil Refining and Natural Gas Utility Distribution reinforced the importance of energy substitution process for the results. On the other hand, the Northeast regions continued to present negative effects.

Finally, the Simulation 3 showed that the pattern of spatial evolution of tariff increasing from 2004 to 2008 resulted in the strongest negative macroeconomic impacts on the Brazilian economy. The tariff policy which distributes productivity gains to final consumers did not produce positive results for the economy as a whole. The highest tariffs increases in the North and Northeast regions in the period determined that these two regions were the most affected.

The higher electric-power-intensity and minor possibilities of energy substitution in these regions make that negative impacts had been transmitted to the other regions through the trade flows. In addition, the strongest declining in the real GDP of the state of São Paulo must be highlighted. The dependence of the Brazilian regions regarding this state, and *vice versa*, seems to be an important determinant of the regional impacts. For this reason, the qualitative and quantitative analyses were strongly sensitive to regional trade elasticities.

The final result of the research was that higher electric power tariffs increases in the regions with higher electric-power-intensity and minor possibilities of energy substitution generate the most negative impacts on the economy. The negative impacts might overcome the positive impacts of the transference of productivity gains to final consumer in the most developed regions. For this reason, the recent trend of spatial evolution of electric power tariffs might bring strong negative impacts on the economy and contributes to increase the regional inequalities. Regarding the results of the sensitivity analysis, besides the revision in some Armington elasticities, the introduction of the Oil Refining sector in the energy substitution structure needs to be reevaluated. On the other hand, the results of the model were more sensitive to Armington elasticities than to energy substitution elasticities. This finding justifies the importance of the ICGE models to incorporate spatial elements for the energy policy analysis in Brazil.

Future extensions of this research can be focused on the structure of energy substitution in Brazil and estimation of the respective key parameters of energy substitution. In addition, because of the electric power tariffs differentials among the Brazilian regions, the evaluation of the impacts of the taxes differentials among the states could be evaluated. This subject has been discussed in Brazil because of the state policy of taxes increases on goods with inelastic demand, such as electric power.

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